# ANNUAL REPORT AND ACCOUNTS 30th September, 2014

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### **NOTICE OF MEETING**

UNIT 7 UNION MILLS INDUSTRIAL ESTATE BRADDAN ISLE OF MAN

th February, 2015

**NOTICE IS HEREBY GIVEN** that the **THIRTY-FOURTH ANNUAL GENERAL MEETING** of **QUAY PROPERTIES PLC** will be held at the 2nd Onchan Scout Group Headquarters, School Road, Onchan on Thursday th March 2015 at 12.00 noon for the following purposes.

### **ORDINARY BUSINESS**

Resolution No.1	To receive and adopt the report of the directors and the accounts for the year ended 30th September 2014 together with the Auditors' Report.
Resolution No.2	To re-elect Mr P. Ashcroft, a Director retiring by rotation, who, being eligible, offers himself for re-election.
Resolution No.3	To re-elect Mr W. N. Crossley, a Director retiring by rotation, who, being eligible, offers himself for re-election.
Resolution No.4	To re-appoint the Auditors to the Company and fix their remuneration. (See Note 2)

To transact any other business.

By Order of the Board,

C.A. QUAYLE B.A. A.C.A Secretary

Notes 1) Every member entitled to attend and vote at a meeting of the Company is entitled to appoint a proxy to attend and vote instead of that member. A proxy need not be a member of the Company. Forms of proxy are enclosed with this Notice.

2) As no notice has been given under Section 13 of the Companies Act 1982 the auditors are automatically re-appointed.

### DIRECTORS, OFFICIALS AND ADVISERS

### Directors

W.N. Crossley, I.Eng. AMI Mar. Eng. ChairmanJ. Ashcroft M.N.A.E.A.P. AshcroftM. CrossleyC.A. Quayle, B.A. A.C.A.

### Secretary

C.A. Quayle, B.A. A.C.A.

### Bankers

Barclays Bank Plc Victoria Street, Douglas, Isle of Man

### **Brokers**

Ramsey Crookall & Co Securities House, 38-42 Athol Street, Douglas. Isle of Man IM1 1QH

### **Registered Office**

Unit 7, Union Mills Industrial Estate, Braddan, Isle of Man Registered in the Isle of Man Company Number 15856

### CHAIRMAN'S STATEMENT year ended 30th September 2014

Ladies & Gentlemen,

st January, 2015

W. N. CROSSLEY CHAIRMAN

#### DIRECTORS' REPORT

year ended 30th September, 2014

The Directors submit their thirty-fifth report and the audited financial statements for the year ended 30th September 2014.

#### 1. RESULTS AND DIVIDEND

The Group made a profit after taxation of  $\pounds 566,753$  (2013:  $\pounds 462,079$ ). A dividend of 5% on issued share capital ( $\pounds 212,124$ ) will be paid (2013: 5%  $\pounds 212,124$ ).

#### 2. CHARITABLE DONATION

The Company donated  $\pounds 6,000$  to Bridge the Gap,  $\pounds 2,000$  to Age Concern,  $\pounds 1,000$  to the Scout Association, and  $\pounds 1,000$  to Scoill Jubilee. The Company has also purchased cushions for the Garden Furniture at Reayrt Skyal at a cost of  $\pounds 267$ .

#### 3. SHARE CAPITAL

Details of the shares in issue are set out in the accounts on page 12. The interests of the directors are shown on page 22.

#### 4. PRINCIPAL ACTIVITY

The company is the owner of Commercial and Industrial Property.

#### 5, DIRECTORS

The Directors who held office during the year were:-

J. Ashcroft, M.N.A.E.A. P. Ashcroft M. Crossley W.N. Crossley, I.Eng. AMI Mar. Eng. (Chairman)

C.A. Quayle, B.A. A.C.A

#### 6. GROUP STRUCTURE

The group consists of Quay Properties Plc, owner of Industrial Properties at South Quay, Douglas, Isle of Man, its subsidiary company Cain House Limited, owner of offices at Ballasalla, Market Street, Douglas, Isle of Man, and in the South of the Island, its subsidiary company Portland Properties (Manchester) Limited owner of property at 1119 Ashton Old Road, Manchester and its subsidiary company South Quay Estates Limited owner of shares in Isle of Man Enterprises Plc (formerly Shoprite Group Plc).

#### 7. AUDITORS

The auditors Greystone LLC, Chartered Accountants, resign and offer themselves for re-election at the forthcoming Annual General Meeting in accordance with Section 12(2) of the Companies Act 1982.

#### DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable laws and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- \* select suitable accounting policies and then apply them consistently;
- \* make judgements and estimates that are reasonable and prudent;
- \* prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the requirements of the Companies Act 1931 to 2004. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the Board,

W.N. CROSSLEY, Director.

C.A. QUAYLE, Director.

Dated: January 2015

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#### INDEPENDENT AUDITORS' REPORT

to the Members of Quay Properties Plc

We have audited the financial statements of Quay Properties Plc for the year ended 30th September 2014, which comprise the consolidated cash flow statement and notes, the consolidated profit and loss account, the statement of total recognised gains and losses, the consolidated and company balance sheet, accounting policies, and the related notes numbered 1 to 11. The financial reporting framework that has been applied in their preparation is the Isle of Man Companies Acts 1931 to 2004 and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Section 15 of the Companies Act 1982. Our audit work has been undertaken so that we might state to the company's Members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinion we have formed.

#### RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND AUDITORS

As explained more fully in the Statement of Directors' Responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable Isle of Man law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **OPINION ON FINANCIAL STATEMENTS**

In our opinion:

- \* the consolidated financial statements give a true and fair view of the state of the company's affairs as at 30th September 2014 and of its result for the year then ended;
- \* the parent company financial statements give a true and fair view of the state of the company's affairs as at 30th September 2014 and of its result for the year then ended;
- the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- \* the financial statements have been prepared in accordance with the requirements of the Isle of Man Companies Acts 1931 to 2004; and
- \* the Directors' Report is consistent with the financial statements.

Dated: January 2015

Greystone LLC Chartered Accountants and Registered Auditors Douglas, Isle of Man

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### ACCOUNTING POLICIES

### **BASIS OF ACCOUNTING**

The accounts have been prepared in accordance with UK GAAP under the historical cost convention, as modified by the revaluation of freehold property and certain investments.

### DEPRECIATION

Depreciation is provided so as to write off the cost over the estimated working lives at the following rates:-

Motor Vehicles 25% Straight Line

### **INVESTMENTS**

An open market valuation of the quoted investments at 30th September, 2014 has been incorporated in the accounts.

### **INVESTMENT PROPERTIES**

In accordance with Statement of Standard Accounting Practice 19 the investment properties are valued on an open market value basis. No depreciation is provided on investment properties.

An open market valuation of the property as at 30th September, 2014 was carried out by the Directors of the Company, which includes Mr J Ashcroft who is a member of the National Association of Estate Agents, and this valuation has been incorporated in the accounts.

### TAXATION

The charge for taxation is based on the profits from Manx Rental Income for the year, which are subject to Manx Income Tax at a rate of 10% (2013: 10%)

The Company has claimed industrial building allowances on certain of its freehold properties and any disposal of these properties may give rise to a tax liability. The total allowances claimed to 30th September 2014 represent a potential liability to tax at 10% on £381,774 (2013: £381,774).

As it is not the policy of the company to dispose of its properties this potential liability has not been provided for in these accounts.

### PRINCIPLES OF CONSOLIDATION

The Consolidated Accounts comprise the accounts of the Company for the year and its subsidiaries.

# **CONSOLIDATED CASH FLOW STATEMENT** for the year ended 30th September, 2014

· · ·		
	2014 £	2013 £
CASH FLOW FROM OPERATING ACTIVITIES (Note 1)	500,058	369,328
<b>RETURNS ON INVESTMENTS AND SERVICING OF</b> <b>FINANCE</b> (Note 2)	66,388	50,781
TAXATION	(45,996)	(38,724)
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT(Note 2)	(17,916)	(1,014,647)
ACQUISITIONS AND DISPOSALS	-	-
EQUITY DIVIDENDS PAID	(212,124)	(169,699)
FINANCING	(179,841)	(1,000)
INCREASE/(DECREASE)IN CASH IN THE YEAR	110,569 ======	(803,961)
<b>RECONCILIATION OF NET CASH FLOW TO</b> <b>MOVEMENT IN NET FUNDS</b> (Note 3)		
INCREASE/(DECREASE) IN CASH IN THE YEAR	110,569	(803,961)
NET CASH AT 1 <sup>ST</sup> OCTOBER 2013	859,225	1,663,186
NET CASH AT 30 <sup>TH</sup> SEPTEMBER 2014	969,794	859,225

# CONSOLIDATED CASH FLOW STATEMENT

for the year ended 30th September, 2014

NO	FES TO CASH FLO	W STATEMENT		2014 £	2013 £
1.	Reconciliation of o to operating cash			£	£
	Operating Profit Decrease/(Increase (Decrease)in Credit			515,784 13,221 (28,947)	
	Net Cash inflow fro	om operating activity	ties	500,058	369,328
2.	Analysis of cash fl netted in the cash				
	Returns on investr of Finance	nents and servicin	ıg		
	Interest received Dividend received			474 65,914	6,207 44,574
	Net Cash inflow fo investments and set			 66,388 =====	50,781 =====
	Capital expenditu	re and financial in	vestment		
	Properties Net Purchase of inv Net Sale of investm Motor Vehicles			(18,900) (18,863) 19,847	(99,791)
	Net Cash outflow f and financial invest		ıre	(17,916)	(1,014,647)
3.	Analysis of change	es in net funds			
	Cash at Bank	At 1 October 2013 £	Cash Flows £	At 30 Septembe 2014 £	er
	and in hand	859,225 ======	110,569 ======	969,794 ======	

# **CONSOLIDATED PROFIT AND LOSS ACCOUNT** for the year ended 30th September, 2014

	Note	2014		2013
		£	£	££
Gross Rental		985	,490	922,656
Deduct: Property Expenses Administrative Expenses Auditors Fees		113,396 353,438 4,700	393 4	),719 3,076 1,950 
			,534	518,745
Operating profit	1		,956	403,911
Interest Receivable Dividends			474 ,355	2,857 101,555
PROFIT BEFORE TAXATION			,785	508,323
TAXATION Reserve for the 2014/2015 Assessment		56	,032	46,244
PROFIT AFTER TAXATION	2		,753 ====	462,079

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

for the year ended 30th September, 2014

	2014 £	2013 £
Profit for the financial year	566,753	462,079
Unrealised surplus/(deficit) on revaluation of properties	75,999	(54,909)
Unrealised surplus on revaluation of investments	775,684	323,519
Total recognised gains and losses	1 419 426	720 (20
relating to the year	1,418,436	730,689

# CONSOLIDATED BALANCE SHEET

as at 30th September, 2014

Note		2014		2013
	£	£	£	£
SHAREHOLDERS' FUNDS 4,242,479 Ordinary Shares of £1 each fully paid (2013: 4,242,479) (Authorised Capital £10,000,000 2013: £10,000,000)		4,242,479		4,242,479
CAPITAL RESERVES				
Surplus arising on the difference between cost of properties and nvestments and their current				
valuation	11,766,804		10,915,121	
Share Premium Account	222,815		222,815	
Capital Redemption Reserve	(122,144)	I.	(122,144)	
REVENUE RESERVES		11,867,475		11,015,792
Total Profits to date still				
retained in the Group 2		4,675,280		4,232,972
4		20,785,234		19,491,243
OUTH QUAY ESTATES LIMITED MINORITY INTEREST		4,972		4,972
		20,790,206		19,496,215

# **CONSOLIDATED BALANCE SHEET** as at 30th September, 2014

	Note		2014		2013
		£	£	£	£
<b>REPRESENTED BY:-</b> Properties valued by The Directors at 30th September 2014	5		14,236,010		14,141,010
Investments			6,132,201		5,312,482
Motor Vehicles	6		1,828		3,656
CURRENT ASSETS			20,370,039		19,457,148
Debtors & Prepayments Bank Balances	7	18,938 969,794		32,159 859,225	
		988,732		891,384	
<b>CURRENT LIABILITIES</b> Amounts due and payable with one year:	in				
Creditors Sundry Loans	8	279,787 288,778		298,698 288,778	
		568,565		587,476	
EXCESS OF CURRENT AS OVER CURRENT LIABILI			420,167		303,908
LONG TERM LOANS			-		(179,841)
PROVISION FOR FUTURE	REPAIRS		-		(85,000
			20,790,206		19,496,215
(W.N. CR DIRECTORS (	OSSLEY				
(C.A. QU	AYLE		D	ated: st J	anuary, 201

# QUAY PROPERTIES PLC

BALANCE SHEET as at 30th September, 2014

	2014 £ £	2013 £ £
SHAREHOLDERS' FUNDS 4,242,479 Ordinary Shares of £1 each fully paid (2013: 4,242,479) (Authorised Capital £10,000,000 2013: £10,000,000)	4,242,47	4,242,479
CAPITAL RESERVES		
Surplus arising on the difference between cost of properties and investments and their current valuation	8,865,727	8,109,044
Share Premium Account	222,815	222,815
Capital Redemption Fund	(121,584)	(121,584)
	8,966,95	8,210,275
<b>REVENUE RESERVES</b>		
Total Profits to date still retained in the Company	4,611,50	)4 4,178,578
	 17,820,94 ======	

# QUAY PROPERTIES PLC

# BALANCE SHEET

as at 30th September, 2014

Note		2014		2013
	£	£	£	£
:-				
e				
5		9,614,880		9,614,880
		5,300,578		4,480,859
		- , ,		, - ,
0				
9		2,595,566		2,598,704
6		1,828		3,656
				16,698,099
		17,312,032		10,098,099
7	14,401		14,668	
	806,927		695,416	
	821,328		710,084	
TIES		-		
ble within				
	189 043		198 659	
	39,895		29,050	
8	228,938		227,709	
TC		502 200		482,375
		392,390		462,373
I <b>S</b> 8		(284,301)		(464,142
		-		(85,000
UTURE REPAIRS				
	e 5 9 6 7 TIES ble within 8 8	Fe 5 5 5 7 8 7 8 8 14,401 806,927 821,328 8 821,328 8 189,043 39,895 8 228,938 5 5 5 5 8 8 228,938 5 5	Fe 5   9,614,880   5,300,578   5,300,578   5,300,578   5,300,578   5,300,578   5,300,578   592,390   59	$\begin{array}{c} \frac{1}{9} \\ \frac{5}{9,614,880} \\ 5,300,578 \\ 0 \\ 9 \\ 2,595,566 \\ 6 \\ 1,828 \\ 17,512,852 \\ \hline \\ 7 \\ 14,401 \\ 17,512,852 \\ \hline \\ 7 \\ \frac{806,927}{14,401} \\ \frac{14,668}{806,927} \\ \frac{695,416}{17,512,852} \\ \hline \\ 1821,328 \\ 710,084 \\ \hline \\ 189,043 \\ \frac{198,659}{29,050} \\ \frac{39,895}{29,050} \\ \frac{227,709}{227,709} \\ \hline \\ \mathbf{ETS} \\ 592,390 \end{array}$

### NOTES ON THE ACCOUNTS

for the year ended 30th September, 2014

### 1. OPERATING PROFIT

### GROUP

The operating profit is stated after charging:

Auditors' remuneration Directors' salaries Exceptional bad debts	· · ·	2013 £ 4,950 336,564 4,891
COMPANY		
The operating profit is stated after charging:	2014 £	2013 £
Auditors' remuneration Directors' salaries Exceptional bad debts	3,000 195,988 -	3,000 217,182 4,891
PROFIT RETAINED IN THE GROUP	2014 £	2013 £
Accumulated Undistributed Profits from Previous Years		£
Accumulated Undistributed Profits	£	£ 3,940,592
Accumulated Undistributed Profits from Previous Years	£ 4,232,972	£ 3,940,592
Accumulated Undistributed Profits from Previous Years Profit for the Financial Year	£ 4,232,972 566,753	£ 3,940,592 462,079
Accumulated Undistributed Profits from Previous Years Profit for the Financial Year Dividend Paid 5%	£ 4,232,972 566,753 (212,124)	£ 3,940,592 462,079

2.

### NOTES ON THE ACCOUNTS

for the year ended 30th September, 2014 (Continued)

### 3. **RESERVES**

THE GROUP	Revaluation Reserve £	Share Premium Account £	Capital Redemption Reserve £	Revenue Reserves £	Total £
1st October 2013	10,915,121	222,815	(122,144)	4,232,972	15,248,764
Movement during the year 30th September 2014	851,683	 222,815		442,308  4,675,280	1,293,991  16,542,755
THE COMPANY	Revaluation Reserve	Share Premium Account	Capital Redemption Reserve		Total
THE COMPANY 1st October 2013		Premium	Redemption		£
	Reserve £ 8,109,044	Premium Account £	Redemption Reserve £	Reserves £	

### 4. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2014	2013
	£	£
Profit for the financial year	566,753	462,079
Dividends Paid	(212,124)	(169,699)
	354,629	292,380
Recognised gains	851,683	268,610
Profit on disposal of Investments	2,679	-
Transfer from Reserve for Future Repairs	85,000	-
Net addition to		
shareholders' funds	1,293,991	560,990
Opening shareholders' funds	19,491,243	18,930,253
	20,785,234	19,491,243

# NOTES ON THE ACCOUNTS

for the year ended 30th September, 2014 (Continued)

### 5. **PROPERTY**

	2014			2013	
	£	£	£	£	
	Group	Company	Group	Company	
At Valuation					
1st October 2013	14,141,010	9,614,880	12,090,799	7,374,564	
Additional Surplus/ (Deficit) arising on revaluation	95,000	-	219,118	199,118	
Additions	-	-	971,121	971,121	
Disposals	-	-	-	-	
30th September 2014	14,236,010	9,614,880 ======	13,281,038	8,544,803	

### 6. MOTOR VEHICLES

	Group	Company
	£	£
At Cost		
1st October 2013	7,310	7,310
Additions	-	-
Disposals	-	-
_		
30th September 2014	7,310	7,310
	====	=====
Depreciation		
1st October 2013	3,654	1,827
Charge for the Year	1,828	1,827
Disposals	-	-
-		
30th September 2014	5,482	3,654
	1.020	0.656
NET BOOK VALUE	1,828	3,656
	====	====

# **NOTES ON THE ACCOUNTS**

for the year ended 30th September, 2014 (Continued)

### 7. **DEBTORS**

8.

GROUP		
	2014 £	2013 £
Trade Debtors	14,706	
Other Debtors	-	11,970
Prepayments	4,232	20,189
	18,938	32,159
COMPANY		
	2014 £	2013 £
Trade Debtors	12,022	(3,904)
Other Debtors Prepayments	2,379	- 18,572
		14 669
	14,401	14,668
CREDITORS		
GROUP		
	2014	2013
	£	£
Other Creditors	103,600	117,931
Taxation	55,975	45,939
Social Security & other taxes	14,217	13,567
Accruals	105,995	121,261
	279,787	298,698
COMPANY	======	
COMPANY	2014	2013
	£	£
Other Creditors	103,600	103,258
Taxation	39,895	29,050
Social Security & other taxes	11,302	10,730
Accruals	74,141	84,671
	228,938	227,709

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### NOTES ON THE ACCOUNTS

for the year ended 30th September, 2014 (Continued)

### 8. **CREDITORS** (Continued)

### LONG TERM CREDITORS

COMPANY	2014 £	2013 £
Strategic Investments Limited Loan from Subsidiary	284,301	179,841 284,301
	284,301 	464,142 ======

### 9. INVESTMENTS AND LOANS TO SUBSIDIARY COMPANIES

	2014		2013	
	Investment	Loans	Investment	Loans
Cain House Limited 805 Ordinary Shares	£	£	£	£
of £1 each (100%)	350,365	1,291,154	350,365	1,294,652
Portland Properties (Manchester) Limited 2750 Ordinary Shares of £1 each (100%)	412,500	-	412,500	-
South Quay Estates Limited 10 Ordinary Shares of £1 each (91%)	50,000	491,547	50,000	491,187
TOTAL	812,865	1,782,701 ======	812,865 ======	1,785,839

These investments have been valued at cost.

### NOTES ON THE ACCOUNTS

for the year ended 30th September, 2014 (Continued)

### 10. RELATED PARTY TRANSACTIONS

The controlling party is Strategic Investments Limited by virtue of them holding a majority shareholding.

Name	Relationship	Transactions in the year	2014 Dr/(Cr) £	Debtor/ (Creditor) at year end £
Cain House Limited	Subsidiary	Investment in company Loan Dividend	(122,954)	350,365 1,291,154 122,954
Portland Properties (Manchester) Limited	Subsidiary Loan	Investment in company		412,500 (284,301)
South Quay Estates Limited	Subsidiary	Investment in company Loan	(360)	50,000 491,547
Strategic Investments Limited	Parent	Loan	179,841	-

### 11. DIVIDENDS

The company is to pay a dividend of 5% of issued share capital (2013: 5%), however, FRS 21 has removed the requirement to report dividends proposed after the balance sheet date in the profit and loss account and are only required to be disclosed in the notes to the financial statements.

### DIRECTORS' AND OTHER SUBSTANTIAL SHAREHOLDINGS

### SHAREHOLDERS HOLDINGS IN EXCESS OF 3% OF THE CAPITAL OF THE COMPANY

	On 30.9.2014	On 30.9.2013
Strategic Investments Limited	3,923,435	3,923,435

Note: The capital of Strategic Investments Limited is held as follows:-

	Ordinary Shares of £1 each	Ordinary A Shares of £1 each
Ashcroft Family	694,315	20,000
Crossley Family	2,070,315	180,000
Yates Family	583,000	-
	3,347,630	200,000

### DIRECTORS

In addition to the interests shown above, the directors held on the 30 September 2014 the following holdings in their own names:-

J Ashcroft	3,177
P Ashcroft	13,012
M Crossley	45,460

### EARNINGS PER SHARE

The Board is of the opinion that a NIL Basis for the earnings per share is appropriate (i.e., the ratio of profit to the average of shares in issue where it is assumed no dividend has been paid.)

	Year to 30.9.2014	Year to 30.9.2013
Earnings per Share (Nil Basis)	13.3p	10.9p